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VALENTIN FOUCAULT

valentinfoucault.com/portfolio

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Product-minded Engineer with 6+ years of experience leveraging JavaScript/TypeScript, React.js, Next.js, and Node.js to build scalable SaaS applications. Graduate of HEC Paris & École Polytechnique. Currently seeking a technical role that would enable close collaboration with customers or end users.

PROFESSIONAL EXPERIENCE

Co-Founder & CTO Litestack

September 2023 – November 2024

- Litestack is a platform for startups to buy & track all their SaaS subscriptions (<u>litestack.ai</u>).
- Architected a scalable system that monitors the usage and spending on 50K+ SaaS applications in real-time through direct integrations with IAM providers, banks, and accounting tools. (**TypeScript, Next.js, Node.js**)
- Developed a privacy-safe Chrome Extension for automatic SaaS usage data collection. (JavaScript, React.js)
- Led onboarding of 20 companies and conducted user research to identify and prioritize key product features.

Interim CTO Mogi.ai June 2022 – September 2023

Mogi is an AI-powered marketing tool that leverages Large Language Models to optimize email campaigns (<u>mogi.ai</u>).

- Designed and Implemented the front-end & back-end from the ground up. (JavaScript, React.js, Node.js)
- Engineered a scalable ETL pipeline to process 10M+ email activities daily from the Marketo API. (Node.js)
- Integrated OpenAI's GPT-4 model to generate actionable insights and recommendations for the email campaigns.
- Established Product Management tools & processes. Collaborated on the UX Design and Product Specifications.

Product Manager eFounders (Hexa) September 2021 – January 2022

eFounders is Europe's best startup studio for SaaS businesses, behind unicorns like Aircall and Front (<u>efounders.com</u>).

- Supported Roundtable (financing platform with 10K+ users and \$200M AUM) in developing their original product.
- Led a major revamp of Zenvest's investor portal to enhance user experience and drive adoption.

Co-Founder & CTO Freed November 2020 – July 2021

Freed is a productivity tool that protects your time and attention throughout the day (freed.app).

- Built a Chrome Extension that blocks infinite scrolls and social media recommendations. (JavaScript, React.js)
- Designed and Deployed an iOS app that alerts users to excessive screen time, cutting daily usage by 20%. (Swift)
- Acquired 800+ signups and conducted 100+ user interviews. Reached the interview stage for Y Combinator S21.

Software Engineer Qualve Digital May 2018 – November 2020

Helped a variety of businesses bring their ideas to life as a freelancer (<u>valentinfoucault.com/portfolio</u>).

- Business Continuum → Built a custom website-CRM integration, saving 20 hours of labor annually. (Node.js)
- Lifted → Automated nurse-patient travel calculations, raising operational efficiency by 30%. (React.js, Node.js)
- Kraaft.co → Implemented a new database system to reduce app load time by 50%. (React Native)
- Jimmy Fairly → Delivered new features and resolved critical bugs in an internal sales tool. (React Native)

EDUCATION

- **HEC Paris Business School & École Polytechnique, France (2022)** MSc Entrepreneurship (Double degree) *3-month business program at UC Berkeley, USA*
- University of Surrey, UK (2020) BSc Computer Science, Awarded First Class Honours (4.0 US GPA)

 Exchange semester at Monash University, Australia

SKILLS

- Programming Languages: (proficient): HTML/CSS, JavaScript, Python, TypeScript (familiar): C/C++, Java, SQL, Swift
- Technologies: Android, AWS, Firebase, GCP, iOS, LangChain, MongoDB, Next.js, Node.js, React.js, React Native
- Tools: A/B Testing, Agile, CI/CD, Docker, Figma, Git, Jira, Kanban, Retool, Scrum, SSH, Webflow, WordPress