## VALENTIN FOUCAULT

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## Product-Minded Engineer with 6+ years of experience in building software for startups.

PROFESSIONAL EXPERIENCE

Co-Founder & CTO Litestack September 2023 – September 2024

Litestack is a platform for startups to buy & track all their SaaS subscriptions (litestack.ai).

- Built a user-friendly dashboard to monitor SaaS usage & spending in real time. (TypeScript, Next.js, Node.js)
- Developed a privacy-safe Chrome Extension for automatic SaaS usage data collection. (JavaScript, React.js)
- Designed an algorithm to efficiently compute SaaS usage & spending metrics from IAM and Banking integrations.
- Compiled a database of 50,000 SaaS vendors by scraping, merging, and cleaning data from various websites.

**Interim CTO** Mogi June 2022 - September 2023

Mogi is an Al-powered marketing tool that leverages Large Language Models to optimize email campaigns (mogi.ai).

- Architected and Developed the front-end & back-end from the ground up. (JavaScript, React.js, Node.js)
- Engineered a scalable ETL pipeline to process millions of email activities from the Marketo API. (Node.js)
- Integrated OpenAI's GPT-4 model to generate actionable insights and recommendations for the email campaigns.
- Established Product Management tools & processes. Collaborated on the UX Design and Product Specifications.

**Product Manager** eFounders (Hexa) September 2021 – January 2022

eFounders is Europe's best startup studio for SaaS businesses, behind unicorns like Aircall and Front (efounders.com).

- Led the revamp of Zenvest's investor portal, collaborating closely with the team to enhance user experience.
- Supported the Roundtable team in developing their original product specifications.

November 2020 - July 2021 Co-Founder & CTO Freed

Freed is a productivity tool that protects your time and attention throughout the day (freed.app).

- Acquired 800+ user signups and conducted 100+ interviews. Reached the interview stage for Y Combinator S21.
- Built a Chrome Extension that blocks infinite scrolls and social media recommendations. (JavaScript, React.js)
- Designed and Implemented a native iOS app that notifies users of unhealthy screen time. (Swift, SwiftUI)

**Software Engineer Qualve Digital** May 2018 – November 2020 Helped a variety of startups bring their ideas to life as a freelancer (valentinfoucault.com/portfolio).

- **Lifted**  $\rightarrow$  Increased operational efficiency by automating travel time calculations between nurses and patients.
- **Business Continuum**  $\rightarrow$  Saved 20 hours of work per year through a custom integration with the company's CRM.
- **Kraaft.co**  $\rightarrow$  Implemented a new database system to reduce app load time by 50%. (**React Native**)
- Le  $24/24 \rightarrow$  Supported the development of a mobile app for an international exhibition. (React Native)
- **Jimmy Fairly** → Delivered new features and resolved critical bugs in an internal sales tool. (**React Native**)

## **EDUCATION**

- HEC Paris Business School & École Polytechnique, France (2022) MSc Entrepreneurship (Double degree)
- UC Berkeley, USA (2022) Exchange during my MSc at HEC Paris / École Polytechnique
- University of Surrey, UK (2020) BSc (Hons) Computer Science, Awarded First Class Honours (4.0 US GPA)
- Monash University, Australia (2018) Exchange during my BSc at University of Surrey
- Lycée Notre-Dame de Boulogne, France (2017) Scientific High School Diploma, Awarded Honours

## SKILLS

- Programming Languages: C / C++, CSS, HTML, Java, JavaScript, Python, SQL, Swift, TypeScript
- Technologies: Android, AWS, Express.js, Firebase, GCP, iOS, MongoDB, MUI, Node.js, React Native, React.js, Redux
- Tools: A/B Testing, Agile, Figma, Git, GitHub, GitLab, Jira, Kanban, Retool, Scrum, SSH, Webflow, Wordpress